

Municipal Investment in Your Arts Council

Year-End Review



How Has Your Grant Been Invested?



VISION

Arts and Culture

in Cornwall & the region; a reason to be **proud**.



MISSION

Your Art Council for the region of Cornwall, Akwesasne and the United Counties is driven by a mission to contribute to the development and sustainability of Arts & Culture. We are a resource for the visual, performing, and literary arts sector.



On the Web

 One stop access and connection to Arts and Culture happenings in the community



Sustainability

 It is still free to become a member of YAC

 User-fees are in place for special services provided to organizations and individuals

 A patron fundraising page has been created for voluntary contributions

 A Corporate Sponsorship marketing campaign is ongoing



Arts & Culture HUB

Expansion of Social Media

All Arts Events sent to YAC are promoted via:

- Front Page of YAC <u>Website</u>;
- <u>Facebook</u> (650+ followers)
- <u>Twitter</u> (580+ followers)
- 220+ Subscribers / News Media via e-blasts
- 140 Members & Volunteers



Arts & Culture HUB



















































Arts & Culture RESOURCE

YAC serves as a **Resource Office** for many local artists, groups, musicians, performers, businesses and organizations including but not limited to:

```
Apples & Art * Martintown Mill * Priest's Mill * Focus Art *
Centre for the Arts Collective * Cultural Advisory Committee *
Classiqu'Arts * Joan Levy Earle * Jacqueline Milner * Tracy
Croxall-Davies * Heather J Smith *Virginia Lake * Aultsville
Theatre * Seaway Valley Theatre * Seaway Winds * Children's
Aid Society * Sandra Taylor Hedges * Jane Macmillan * La
Maison * Parade of Nations * Galop Gallery * Shifting
Creations * OBO Studios * the Garlic Festival * Ribfest *
Marcel Quesnel * Rivka Waas * the Grind * YACabuskalooza
* S, D & G United Counties * Cory M. Coons * and many,
many more . . .
```

Apples & Art Tour 2016

Provided support on planning and presentation of 2016 event

- Prepared Promotion and Marketing campaign
 - **Output** Updated Website from 2015 tour
 - Developed and instituted smart phone GPS enabled app for tour
 - Provided Arts Group Incubation





6 documentary video vignettes were produced featuring the Artists on the Apples & Art Tour.

A <u>radio ad</u> was also created.





- **64** Artists, **26** locations
- More than 3,700 visitors
- More than \$47,000 worth of art sold.



Services

- Mentoring & Grant Writing
- Facilitating Connections
- Business Consultation
- Letters of Referral and Recommendation
- Software and Technology Access and Acumen
- Access to Board, Arts Industry, and Business Subject Matter Experts
- Social / Print Media Message Distribution
- Art Group Incubation





Ongoing Programs

Circulating Gallery

- Our Circulating Gallery has steadily increasing sales.
- eBay and Etsy storefronts open by 2nd quarter 2017.





Program Expansion

Studio Incubator Project

- One artist is currently in residence, Heather J Smith
- Options on more space in Aultsville Hall 3rd floor corridor.
 Spaces up to 400 sq. ft. available at \$1.07/sq.ft./month.





Projects in the Works

Funding applied for to expand the following:

- Studio Incubator Program more artists, more workshops
- Digital Graphics Lab as Community Resource and Education through St. Lawrence College
- Circulating Gallery more venues, more Art
- Events YACabuskalooza, Classiqu'Arts, Apples & Art, Shakespeare in the Park



Ongoing Arts & Culture Services

- Continue to offer the quality and level of service established as a Resource
- Work with the City of Cornwall to help with coordination of Arts in the Park and other Festivals
- Coordinate educational and edu-tainment Workshops for career artists, performers, and hobbyists
- Continue to act as a Coordination and Communications
 HUB for all modes of visual, performance, and literary
 art in the region



Municipal Investment

• In Conclusion . . .





Thank You For Your Time and Attention

Questions?

